

Management, BSBA - Acquisition Management Concentration

BSBA, Management Requirements (Acquisition Management Concentration)

- BSBA degree requires 120 credit hours, an overall 2.0 GPA, and a GPA of 2.0 in the 45 credit hours in the Upper Division Business degree requirements and major requirements.
- 12 credit hours of 300 level and above must be taken in the major.
- 12 of the last 18 credit hours must be taken at UAH, with an overall 25% of coursework taken at UAH.
- Grade of C- or higher in MGT 499.
- No more than 60 credit hours from a two-year college can be applied toward a UAH degree.

For UAH degree requirements and graduation application instructions, see here (<http://catalog.uah.edu/undergrad/policies-procedures/application-graduation/>).

Code	Title	Semester Hours
Area I: Freshman Composition		3-6
EH 101 or EH 101S	COLLEGE WRITING I COLLEGE WRITING I W/STUDIO	
EH 102	COLLEGE WRITING II	
EH 103	ACCELERATED COLLEGE WRITING	
EH 105	HONORS ENGLISH SEMINAR	
Area II: Humanities and Fine Arts*		12
Fine Arts		3
ARH 100	ARH SURV:ANCIENT-MEDIEVAL	
ARH 101	ARH SURV:RENAISSANCE-MODERN	
ARH 103	ARH SUR: WORLD ART	
ARS 160	DRAWING: FOUNDATIONS	
TH 122	THEATRE APPRECIATION	
TH 123	INTRO TO FILM STUDIES	
MU 100	INTRO TO MUSIC LITERATURE	
Literature		3-6
EH 207	READINGS LITERATURE/CULTURE I	
EH 208	READINGS LITERATURE/CULTURE 2	
EH 209	HONORS SEM READINGS LIT/CUL I	
EH 210	HONORS SEM READINGS LIT/CUL 2	
EH 242	MYTHOLOGY	
Humanities and Fine Arts		3-6
CM 113	Intro to Rhetorical Communication	
WLC 101S or WLC 101A or WLC 101F or WLC 101G or WLC 101J or WLC 101R	INTRO FOREIGN LANG I: SPANISH INTRO FOREIGN LANG I: ARABIC INTRO FOREIGN LANG I:FRENCH INTRO FOREIGN LANG I:GERMAN INTRO FOREIGN LANG I:JAPANESE INTRO FOREIGN LANG I:RUSSIAN	
WLC 102S or WLC 102A or WLC 102F or WLC 102G or WLC 102J or WLC 102R	INTRO FOREIGN LANG II:SPANISH INTRO FOREIGN LANG II: ARABIC INTRO FOREIGN LANG II:FRENCH INTRO FOREIGN LANG II:GERMAN INTRO FOREIGN LANG II:JAPANESE INTRO FOREIGN LANG II:RUSSIAN	
WLC 201S	INTERM FOREIGN LANG:SPANISH	

or WLC 201A	INTERM FOREIGN LANG I: ARABIC
or WLC 201F	INTERM FOREIGN LANG:FRENCH
or WLC 201G	INTERM FOREIGN LANG:GERMAN
or WLC 201J	INTERM FOREIGN LANG: JAPANESE
or WLC 201R	INTERM FOREIGN LANG:RUSSIAN
WLC 202S	INTERM FOREIGN LANG II:SPANISH
or WLC 202A	INTERM FOREIGN LANG II: ARABIC
or WLC 202F	INTERM FOREIGN LANG II:FRENCH
or WLC 202G	INTERM FOREIGN LANG II:GERMAN
or WLC 202J	INTERM FORGN LANG II:JAPANESE
or WLC 202R	INTERM FOREIGN LANG II:RUSSIAN
WLC 204	INTERNATIONAL CINEMA
PHL 101	INTRODUCTION TO PHILOSOPHY
PHL 102	INTRO TO ETHICS
PHL 103	INTRODUCTION TO LOGIC
PHL 150	TECH, SCIENCE & HUMAN VALUES
WGS 200	INTRO WOMEN'S & GENDER STUDIES
AMS 229	ANCIENT & MEDIEVAL WORLDS
ARH 100	ARH SURV:ANCIENT-MEDIEVAL
ARH 101	ARH SURV:RENAISSANCE-MODERN
ARH 103	ARH SUR: WORLD ART
ARS 160	DRAWING: FOUNDATIONS
TH 122	THEATRE APPRECIATION
TH 123	INTRO TO FILM STUDIES
MU 100	INTRO TO MUSIC LITERATURE

Area III: Mathematics and Sciences**11-12**

Mathematics

3-4

MA 105	NATURE OF MATHEMATICS
MA 107	ALGEBRA WITH APPLICATIONS
MA 110	FINITE MATHEMATICS
MA 112	PRECALCULUS ALGEBRA
MA 113	PRECALCULUS TRIGONOMETRY
MA 115	PRECALCULUS ALGEBRA & TRIG
MA 120	MATH PROFESSIONAL APPLICATIONS
MA 171	CALCULUS A

Natural Sciences (Lab)

8

AST 100	SURVEY OF ASTRONOMY
AST 106	EXPLORING THE COSMOS I
AST 107	EXPLORING THE COSMOS II
BYS 109	FUNDAMENTALS OF BIOLOGY
BYS 119	PRINCIPLES OF BIOLOGY
BYS 120	ORGANISMAL BIOLOGY
BYS 215	HUMAN ANATOMY & PHYSIOLOGY I
CH 101 & CH 105	INTRO TO CHEMISTRY and INTRO CHEMISTRY LAB
CH 121 & CH 125	GENERAL CHEMISTRY I and GENERAL CHEMISTRY LAB I
CH 123 & CH 126	GENERAL CHEMISTRY II and GENERAL CHEMISTRY LAB II
CH 151 & CH 105	GENERAL, ORGANIC, BIOCHEMISTRY and INTRO CHEMISTRY LAB
ESS 103	ENVIRONMENTAL EARTH SCIENCE
ESS 111	WEATHER, CLIMATE & GLOBAL CHNG

PH 100	CONCEPTUAL PHYSICS	
PH 101	GENERAL PHYSICS I	
PH 102	GENERAL PHYSICS II	
PH 111 & PH 114	GEN PHYSICS W/CALCULUS I and GENERAL PHYSICS LAB I	
PH 112 & PH 115	GEN PHYSICS W/CALC II and GENERAL PHYSICS LAB II	
PH 113 & PH 116	GEN PHYSICS W/CALC III and GENERAL PHYSICS LAB III	
Area IV: History and Social and Behavioral Sciences*		12
History		3-6
HY 103	WORLD HISTORY TO 1500	
HY 104	WORLD HISTORY SINCE 1500	
HY 221	UNITED STATES TO 1877	
HY 222	UNITED STATES SINCE 1877	
Social and Behavioral Sciences		6-9
ECN 142	PRINC OF MACROECONOMICS	
ECN 143	PRINC OF MICROECONOMICS	
GS 200	GLOBAL SYSTEMS AND CULTURES	
ESS 105	WORLD REGIONAL GEOGRAPHY	
ESS 110	PRINCIPLES OF HUMAN GEOGRAPHY	
PSC 101	INTRO TO AMERICAN GOVERNMENT	
PSC 102	INTRO TO COMPARATIVE POLITICS	
PSC 260	INTRODUCTION TO INTERNATIONAL RELATIONS	
PY 101	GENERAL PSYCHOLOGY I	
PY 201	LIFE-SPAN DEVELOPMENT	
SOC 100	INTRO TO SOCIOLOGY	
SOC 102	ANALYSIS OF SOCIAL PROBLEMS	
SOC 103	INTRO TO CRIMINOLOGY	
SOC 105		

* Take either 1 EH (Area II) + 2 HY (Area IV) <OR> 2 EH (Area II) + 1 HY (Area IV). Take no more than six hours in a single discipline in Area II or Area IV.

Code	Title	Semester Hours
Area V: Pre-Professional Courses		29
Courses in this area may also fulfill Charger Foundations requirements.		
Select 1 semester hour from the following:		1
FYE 101	CHARGER SUCCESS	
HON 101	INTRO TO HONORS RESEARCH	
BUS 300	BUSINESS TRANSITIONS	
MA 120	MATH PROFESSIONAL APPLICATIONS	3
ECN 142	PRINC OF MACROECONOMICS ¹	3
ECN 143	PRINC OF MICROECONOMICS ¹	3
IS 146	COMPUTER APPL IN BUSINESS	3
ACC 210	ACCOUNTING FOR BUSINESS	4
BLS 211	LEGAL ENVIRON/BUSINESS	3
MSC 287	BUSINESS STATISTICS I	3
MSC 288	BUSINESS STATISTICS II	3
EH 300	STRATEGIES FOR BUSINESS WRIT'G	3
or EH 301	TECHNICAL WRITING	

CM 313	BUSINESS & PROFESSIONAL COMM	3
300-400 Level ECN Elective		3

¹ Business students must choose both ECN 142 and ECN 143 to satisfy both Area IV: Social and Behavioral Sciences in Charger Foundations and Area V: Pre Professional Requirements.

Code	Title	Semester Hours
Upper Division Business Degree Requirements		24
FIN 301	PRINCIPLES OF FINANCE	
IS 301	INFO SYSTEMS IN ORGANIZATIONS	
MGT 301	MANAGING ORGANIZATIONS	
MKT 301	PRINCIPLES OF MARKETING	
MSC 385	OPERATIONS ANALYSIS	
MGT 450	INTERNATIONAL BUSINESS	
MGT 499	COMPETITIVE STRATEGY	
Select one upper division business elective (300-400 level)		
Management Major Requirements (Acquisition Management Concentration)		21
MGT 361	ORGANIZATIONAL BEHAVIOR	
MGT 363	HUMAN RESOURCE & LABOR REL MGT	
MGT 401	INTRO TO CONTRACT MANAGEMENT	
MGT 402	CONTRACT EVALUATION & AWARD	
MGT 403	CONTRACT PRICING & COST ANALYS	
BLS 406	GOVMT CONTRACT LAW	
300-400 level business elective		
Free Electives		5
Select 5 semester hours of free electives		
Total Semester Hours		120

Year 1

Fall		Semester Hours
FYE 101	CHARGER SUCCESS	1
EH 101	COLLEGE WRITING I	3
IS 146	COMPUTER APPL IN BUSINESS	3
ECN 142	PRINC OF MACROECONOMICS	3
MA 107	ALGEBRA WITH APPLICATIONS	3
or MA 110	or FINITE MATHEMATICS	
or MA 112	or PRECALCULUS ALGEBRA	
Social Behavioral Sciences Elective		3
Term Semester Hours:		16
Spring		
EH 102	COLLEGE WRITING II	3
ECN 143	PRINC OF MICROECONOMICS	3
MA 120	MATH PROFESSIONAL APPLICATIONS	3
Science w/Lab		4
Humanities Elective		3
Term Semester Hours:		16

Year 2

Fall		Semester Hours
ACC 210	ACCOUNTING FOR BUSINESS	4
MSC 287	BUSINESS STATISTICS I	3
EH 207	READINGS LITERATURE/CULTURE I	3
or EH 208	or READINGS LITERATURE/CULTURE 2	

MGT 301	MANAGING ORGANIZATIONS	3
Fine Arts Elective		3
Term Semester Hours:		16
Spring		
BLS 211	LEGAL ENVIRON/BUSINESS	3
MSC 288	BUSINESS STATISTICS II	3
MKT 301	PRINCIPLES OF MARKETING	3
MGT 363	HUMAN RESOURCE LABOR REL MGT	3
Science w/Lab		4
Term Semester Hours:		16
Year 3		
Fall		
MSC 385	OPERATIONS ANALYSIS	3
FIN 301	PRINCIPLES OF FINANCE	3
MGT 361	ORGANIZATIONAL BEHAVIOR	3
CM 313	BUSINESS PROFESSIONAL COMM	3
MGT 401	INTRO TO CONTRACT MANAGEMENT	3
Term Semester Hours:		15
Spring		
EH 207	READINGS LITERATURE/CULTURE I	3
or EH 208	or READINGS LITERATURE/CULTURE 2	
EH 300	STRATEGIES FOR BUSINESS WRIT'G	3
or EH 301	or TECHNICAL WRITING	
IS 301	INFO SYSTEMS IN ORGANIZATIONS	3
MGT 402	CONTRACT EVALUATION AWARD	3
300-400 Level ECN Elective		3
Term Semester Hours:		15
Year 4		
Fall		
MGT 403	CONTRACT PRICING COST ANALYS	3
MGT 450	INTERNATIONAL BUSINESS	3
History		3
100-400 Level Free Elective		5
Term Semester Hours:		14
Spring		
MGT 499	COMPETITIVE STRATEGY	3
BLS 406	GOVMT CONTRACT LAW	3
300-400 Level Business Elective		3
Upper Division Business Elective		3
Term Semester Hours:		12
Total Semester Hours:		120